

Indonesia PT PMA Advisory & Implementation

THE OPPORTUNITY

Many Indonesian business activities can support up to 100% foreign ownership through a PT PMA. The key is confirming the correct KBLI, ownership position and licence-to-operate pathway before the structure is finalized.

What you are really buying

ACTIVITY FIT	STRUCTURE	CONTINUITY
Clarity on the KBLI activities that match how the business will actually earn revenue	Foreign ownership, investment, address and licensing assumptions aligned before setup	One regional team from market-entry planning through ongoing business support

A strong fit if you:

- Are a foreign investor or international company planning a durable operating presence in Indonesia
- Need to confirm whether your proposed activities support the intended foreign ownership and PT PMA structure
- Want KBLI, investment, office, licensing, banking and compliance issues reviewed before committing

3-Step Progressive Engagement

An Indonesia market-entry project should begin with what the business will actually do. The KBLI can affect foreign ownership, investment assumptions, risk classification, address suitability and the licences or approvals needed before operations begin.

Recommended scope

- Business activity and KBLI mapping based on the actual revenue model
- Foreign-ownership, shareholder, director and commissioner structure review
- Investment, registered-capital, address and operating-footprint planning
- Risk-based licensing and licence-to-operate roadmap, including relevant OSS workstreams
- Banking readiness, tax, accounting and recurring compliance planning

How we work

01	PT PMA fit review	Confirm the business model, KBLI activities, intended ownership, investment assumptions, location and target operating model.
02	Structure & licensing roadmap	Map the ownership, company structure, address suitability, risk classification and licences or approvals that may be required.
03	Implement & activate	Coordinate agreed setup support, then prepare banking, tax, accounting and ongoing compliance workstreams as applicable.

FIT CHECK: THE KBLI DRIVES MORE THAN THE COMPANY NAME

Many activities may allow up to 100% foreign ownership, but the permitted percentage and conditions depend on the selected KBLI and sector rules. The same classification can also affect investment planning, address suitability, risk level and the additional licences required before the activity can operate.

Planning reference: Indonesia uses risk-based licensing. An NIB or company registration does not necessarily mean every activity is ready to operate. Timing depends on the KBLI, document readiness, ownership structure, address, risk level and any additional licences or approvals required.

Start with certainty.

Commit in stages, not all at once. Begin with a fixed-fee case review before committing to a PT PMA structure, shareholders, premises or implementation.

STEP 01

PRIVATE CASE REVIEW & PLANNING

A defined first-stage review to identify the most suitable Indonesia market-entry and PT PMA route before implementation.

- Consultation with an Indonesia market-entry advisor
- Business activity, KBLI & foreign-ownership review
- Investment, office, management structure, licensing & banking review
- Written recommendation, implementation sequence and next steps

FIXED FEE

THB 20,000

Creditable if you proceed*
against UnionSPACE professional
service fees

Why start with the private case review?

01

VALIDATE THE KBLI

Confirm that the selected activities match the actual business model and support the intended ownership position.

02

REDUCE REWORK

Identify investment, address, structure and licensing dependencies before they become delays or sunk costs.

03

PLAN TO OPERATE

Move forward with a defined setup sequence, licence-to-operate roadmap, responsibilities and final implementation quote.

IF THE REVIEW CONFIRMS THE RIGHT INDONESIA ROUTE

We will prepare the detailed implementation scope, sequence and final quote for the PT PMA setup and the operating workstreams your project requires.

Your THB 20,000 case-review fee can be applied as a credit against UnionSPACE's own professional service fees if you proceed. Government fees, taxes, licences, notary/legalization costs, office rent, banking charges and other third-party costs remain separate unless agreed in writing.

KBLI clarity • Licence-to-operate roadmap • One regional team

READY TO START? SEND US FIVE FACTS

Investor country | Indonesia business activity | Target ownership | Proposed operating location | Target start date

sales@unionspace.com | +66 2 036 0600 | unionspace.co.th

Commercial note: UnionSPACE is a private advisory provider. Government registrations, licences, immigration and bank outcomes are controlled by the relevant authorities and are not guaranteed. *Credit applies only to UnionSPACE professional service fees.