



COMPANY PROFILE | 2026

Business, without borders.

Advisory + execution for entering, establishing, operating and expanding across Asia and the Middle East.

ONE ACCOUNTABLE PARTNER. LOCAL TEAMS. REGIONAL REACH.

**ADVISORY
+
EXECUTION**

THAILAND | CHINA | HONG KONG | INDONESIA | MALAYSIA | PHILIPPINES | UAE

unionspace.co.th

From workspace provider to integrated business execution partner

Workspace remains part of our foundation. Today, UnionSPACE coordinates the capabilities companies need to move from market intent to active operations and growth.



From a place to work... to one accountable partner for the business journey.

WE BRING TOGETHER

Corporate & regulatory	Entity, ownership, licences and governance
Finance & compliance	Accounting, tax, audit and statutory obligations
People	Recruitment, EOR, HR, payroll and mobility
Infrastructure	Workspace, regulatory premises, warehousing and fit-out
Trade & activation	Import/export, product approvals and market access
Commercial growth	Localisation, channels, content and regional expansion

Local execution. Regional reach. One standard of accountability.

A locally grounded operating network supported by specialist teams, physical infrastructure and regional reach.

20+

years of group
experience

68K+

businesses trusted
us globally

70+

offices across
the network

500+

team members
worldwide

THAILAND OFFICE

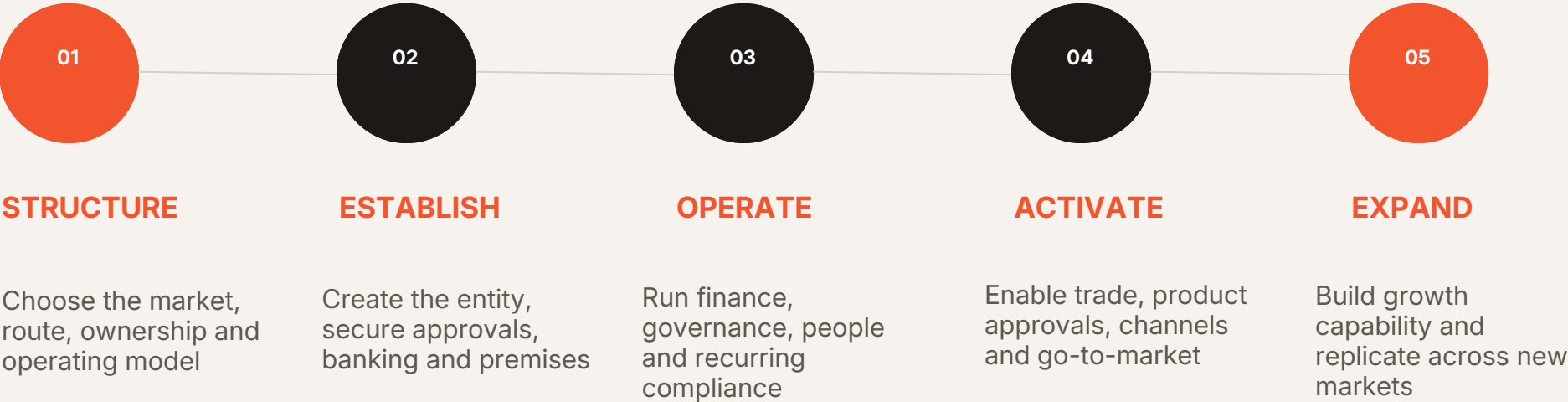
8+ years in Thailand 14 offices 70+ team members 7 supported languages

Thailand | China | Hong Kong | Indonesia | Malaysia | Philippines | United Arab Emirates

One accountable partner from market entry to growth.

A single operating model from market decision to commercial scale

Our capabilities are organised around where the client is going - not around internal departments.



ADVISORY
defines the route

+

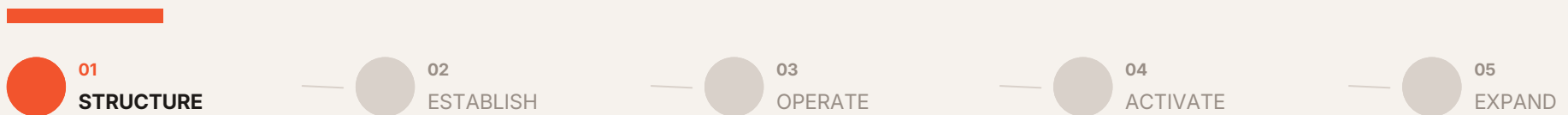
LOCAL EXECUTION
turns the plan into operations

=

ACCOUNTABILITY
one partner owns continuity

Build the right market-entry structure from day one

We translate commercial objectives into a compliant legal, ownership and operating structure designed for how the business intends to operate, invest and grow.



Market-entry strategy & route selection

Define the appropriate market-entry route, ownership approach and regulatory pathway.

Entity & ownership structuring

Company incorporation, foreign ownership pathways, representative offices and branches.

Licensing & regulatory strategy

Identify and coordinate licences, permits and sector-specific approvals required before operation.

Corporate governance & statutory setup

Establish corporate records, governance requirements and ongoing company-secretarial frameworks.

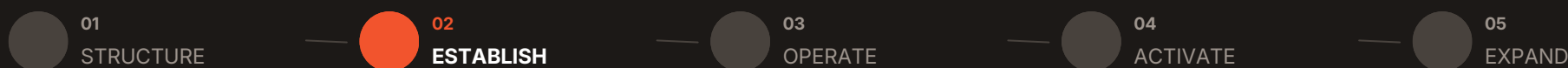
Banking, capital & executive mobility

Coordinate banking documentation, capital requirements, visas and work permits.

Structured for the business you intend to become - not simply incorporated for today.

Turn corporate establishment into operational readiness

A legal entity is only the beginning. We coordinate the regulatory, physical and operating infrastructure required for the business to start functioning locally.



Physical infrastructure is part of the operating model.

Regulatory-ready business premises

Registered offices, inspection-ready private offices and premises aligned to regulatory requirements.

Operational workspace infrastructure

Serviced offices, coworking, team workspace and meeting facilities.

Warehousing & fulfilment infrastructure

Mini-warehouse and inventory space supporting e-commerce, importation and local distribution.

Commercial premises & fit-out

Space planning, construction and fit-out coordination through specialist teams.

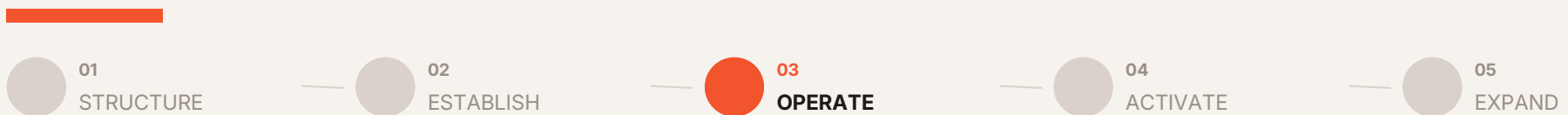
Studios & client-facing facilities

Meeting rooms, content studios and live-selling booths across Thailand.

From registered entity to functioning local operation.

Build the infrastructure to operate with confidence

We provide the recurring corporate functions international businesses need to remain compliant, manage people and maintain operational control in Thailand.



Accounting, tax & audit

Monthly accounting, tax filing, payroll coordination and year-end audit support.

Corporate governance & statutory compliance

Company-secretarial support, statutory filings, regulatory support and compliance monitoring.

People & workforce solutions

Recruitment, headhunting, Employer of Record and HR administration.

Executive mobility & relocation

Visa, work permit, immigration and expatriate relocation coordination.

Employee relations & team development

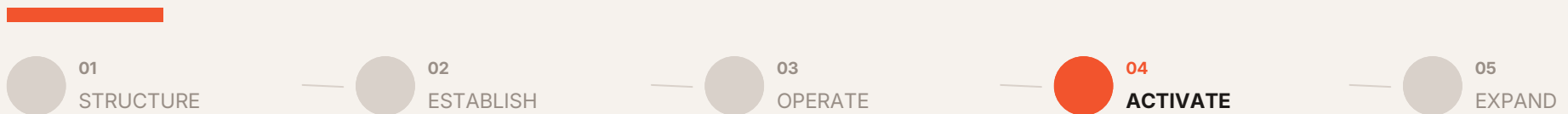
Mediation, employee support, training and team building.



One operating framework across
finance, governance and people.

Move from operational readiness to commercial activation

We coordinate regulatory approvals, trade infrastructure and market-access requirements needed to bring products and services into the Thai market.



Product & sector regulatory approvals

FDA, TISI, MiT and other product or industry-specific registrations and certifications.

Import, export & trade facilitation

Importer-of-record coordination and import/export facilitation.

Brand & intellectual-property protection

Trademark registration supporting local market entry and brand protection.

Local operating infrastructure

Warehousing, inventory and fulfilment support connected to market requirements.

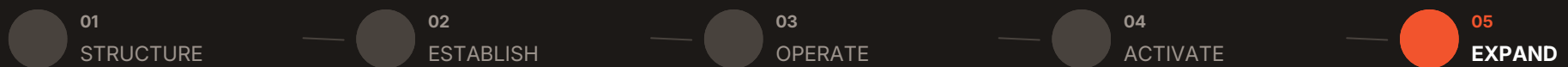
Cross-border market-entry coordination

Connect structure, local setup, regulatory approvals and market access in one pathway.

Regulatory approval is not the destination. Commercial readiness is.

Convert market presence into commercial traction

Our support continues beyond establishment. We help businesses localise their proposition, activate local channels and build the commercial capabilities required for sustainable growth.



Product & brand localisation

Adapt positioning, messaging and market presentation for local audiences.

KOL sourcing & talent management

Identify and coordinate local creators, hosts and commercial talent.

Content, production & live selling

Create local content and execute live-commerce activation.

Digital marketing & channel activation

Build demand through local digital campaigns and commercial channels.

Online-store commercialisation

Support online-store creation and commercialisation in the local market.



Enter one market. Build a platform for the next.

Strategy is connected directly to local implementation

Our differentiator is not any single service. It is how our team ability to work together around one client outcome.



01

ADVISE

Define the route

Clarify structure, regulatory obligations, operating requirements and commercial priorities.

02

COORDINATE

Connect the workstreams

Bring specialist teams, timelines, approvals, premises, people and trade requirements into one plan.

03

EXECUTE

Make it operational

Deliver local filings, compliance, infrastructure, workforce, trade and commercial activation.

ONE RELATIONSHIP

ONE OPERATING PLAN

ONE POINT OF
ACCOUNTABILITY

Visibility across the business journey

Book services, submit requests, track cases, manage records and stay on top of compliance from one central platform.

YOUR ALL-IN-ONE BUSINESS MANAGEMENT PLATFORM

- 1

Facilities booking

Reserve meeting room, studio & offices
- 2

CaseTracker

Track progress and case updates
- 3

Compliance calendar

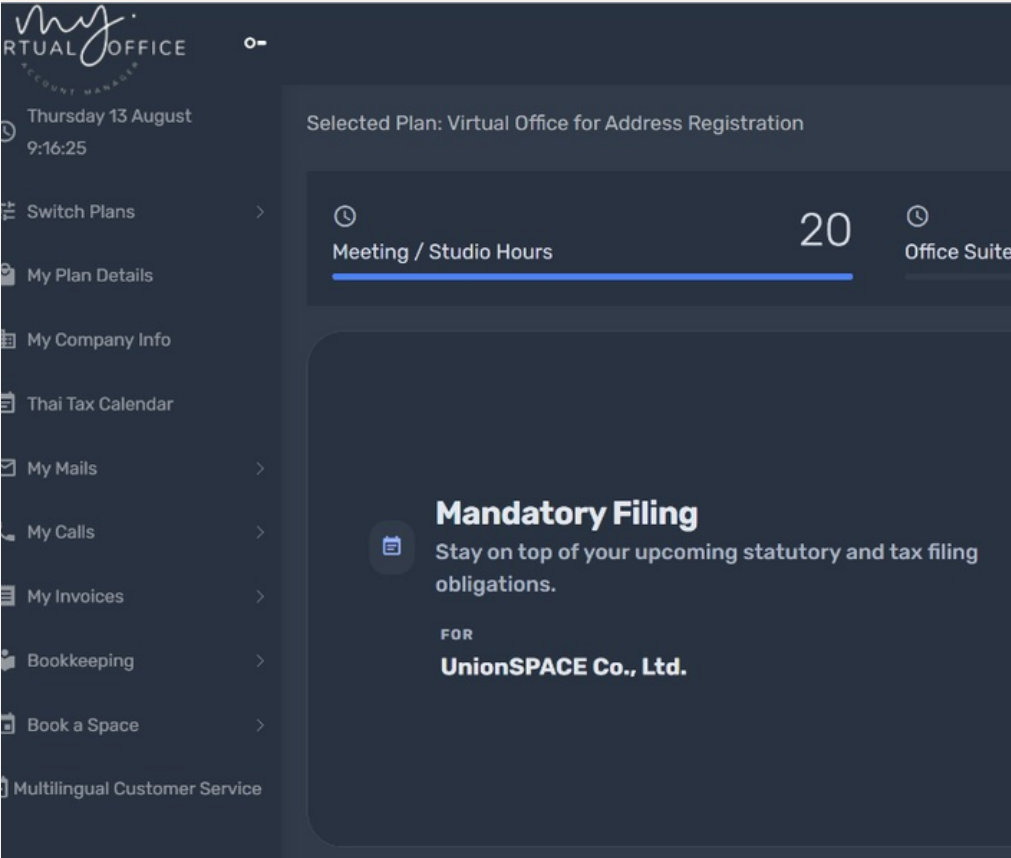
Monitor filing and renewal deadlines
- 4

Company records

Access important business documents
- 5

Licence & visa tracking

Manage licences, visas and expiry dates



Digital visibility strengthens human accountability.

Build locally. Expand regionally.

Our network connects local execution with cross-border expansion across Asia and the Middle East.



CORE REGIONAL MARKETS

THAILAND

CHINA

HONG KONG

INDONESIA

MALAYSIA

PHILIPPINES

DUBAI / UAE

LOCAL EXECUTION + CROSS-BORDER CONTINUITY

One network coordinates market entry, operations and expansion across jurisdictions.

REGIONAL NETWORK COVERAGE

Singapore | Vietnam | Australia | Kazakhstan

One network. One standard. One point of accountability.

Execution infrastructure across Thailand

Physical presence is part of our delivery model - supporting workspace, regulatory premises, meetings, warehousing and local execution.



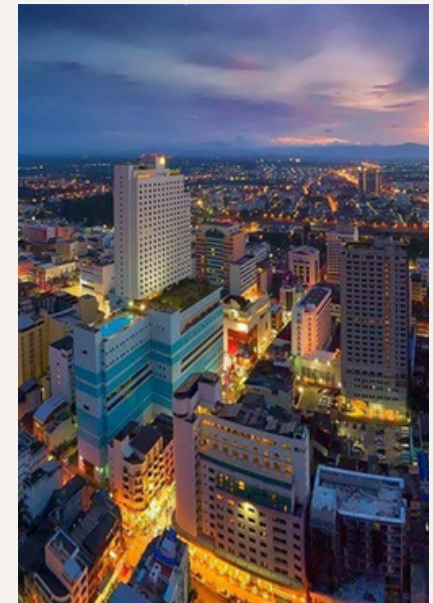
BANGKOK
Head office



PATTAYA
Eastern business hub



CHIANG MAI
Northern business hub



HAT YAI
Southern business hub

14 offices across Thailand

Bangkok | Chiang Mai | Hat Yai | Pattaya

Local execution. Integrated delivery. One standard of accountability.

Specialist teams work together around one client outcome.

- 01 LOCAL EXPERTISE** Teams that understand regulations and operating realities.
- 02 INTEGRATED DELIVERY** Corporate, people, space, trade and growth capabilities connected in one model.
- 03 ONE ACCOUNTABLE PARTNER** Fewer handoffs, clearer ownership and better continuity.
- 04 MULTILINGUAL SUPPORT** Seven supported languages in Thailand.
- 05 REGIONAL CONTINUITY** Execution across Southeast Asia, China and Dubai.

One relationship. One operating plan. One accountable team.

Local leadership. Regional perspective.

A diverse local team with specialist responsibilities across government affairs, finance, people, service delivery and key international markets.



ALBERT Goh

Group CEO | Founder



KANTAK Puchaowanarwira

Gov't Affairs



ALEX Siojo

Finance



SARUDA Suwanpattana

General Sales Manager



HUAZHENG Zhou

China Market



KEVIN PEHTAI Thanomkhet

People Solutions



HLWAN Aung

Myanmar Market



VARANCHALEE Plongkhan

Training & Knowledge Development



NUDDALUK Harisombat

Service Delivery



ASSEL Aitbayeva

Russian & English Market

Established locally to execute responsibly

Our operating network is supported by registered legal entities and local corporate structures across key markets.

LOCAL ENTITY COVERAGE

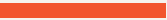
- Indonesia
- Thailand
- Philippines
- Malaysia
- Dubai / United Arab Emirates



Local structures support contracting, compliance and delivery across key markets.

Direct access to local teams

Connect with the teams supporting business expansion across Asia and the Middle East.



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LET'S BUILD YOUR BUSINESS

**Enter with confidence.
Operate with clarity.
Expand with one accountable
partner.**

Advisory + execution from local market entry to regional growth.

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**BUSINESS,
WITHOUT BORDERS.**